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0039 -0331 301 000
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Datum/Date:
Tid/Time:

2002-03-11
15:13:27

Dok:

BSA013.DOC

Hil

Re. the test cert.

Can you wrighth on the cert: Technical requirements acc. to AD-Merkblatt W7/TRD 100
Instead off AD-Merkblatt Wo/TRD 100

Best regards
APPRO AB

Björn Almén

12.03.2002

DEAR BJORN,

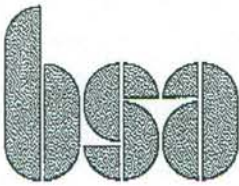
WE WANT TO LET YOU KNOW THAT ALSO OUR SUPPLIER, THE STEEL COMPANY CAN NOT WRITE IN ITS CERTIFICATE "MATERIAL TECHNICAL REQUIREMENTS ACCORDING TO AD-MERKBLATT W7/TRD 100" BECAUSE AUTOMATICALLY THE CERTIFICATE BECAME A 3.1.A OR 3.1.C.: PLEASE EXPLAIN TO YOUR CUSTOMER THAT MATTER ONCE AGAIN, BECAUSE HE MUST UNDERSTAND OUR POSITION.

WE WANT ALSO INFORM YOU THAT IF IN A 3.1.B CERTIFICATE YOU WILL FIND THE WRITING ASTM 193 B7 OR SA 193 B7, YOU COULD NEVER FIND TOGETHER THE WRITING AD W7, BECAUSE THE FIRST ARE AMERICAN NORMATIVES AND THE SECOND IS GERMAN.

BESIDES, AS WE EXPLAIN TO YOU MANY TIMES TÜV GAVE US THE HOMOLOGATION ONLY FOR THE AD WO AND NOT AD W7, BECAUSE IT IS MADE FROM A TÜV INSPECTOR!!!

BEST REGARDS.

Sida/Page 1



s.r.l.

SEDE LEGALE: 21015 LONATE POZZOLO - ITALY - P.ZA PARRAVICINO 3
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CAP. SOC. 100.000.000 INT. VERS. - COD. FISC. P. IVA 01815480121
REGISTRO DELLE IMPRESE DI BUSTO ARSIZIO 22113
REA 208276 DELLA C.C.I.A.A. DI VARESE

APPRO AB
422 46 HISINGS BACKA
SWEDEN
Attn.: MR. BJORN ALMEN

Number of 1 pages included that cover

If you will have problems to read the fax, please call us back at 0331/301.000

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Lonate Pozzolo, 19.03.2002

Dear Bjorn,

Regarding the test certificates we want to inform you that we can not accept your customer's request to add the new words in the certificates, because all the normatives we have written are enough and we can not write other things.

All the things your customer requested was not specified in his orders, but to help you we have done our best with the certificates, but now what we are asking you is: no more lies!!

Regarding the other orders, everything have been stopped in our production and to save other problems you can tell your customer to cancel all the orders (now he wants to change the stamping of the pieces...), because is not correct and logical to continue working in such this way, for us and for you too!!

We have understand that is not simple to talk with your customer and let him informed of the real situation of the material, you can only think about the samples you have sent us!! We have made a lot of proofs on your samples and the results were that the goods was not in conformity to the normatives: is like if you have a piece in iron and at the same price you want to have a piece in gold!!

Besides, we want to remind you once again that all the things we have given to your customer have not been write in his orders!!!

Conny
7/8 UNC
fzb

Best regards.